

McAlister Opportunity Fund 2012

AN OPPORTUNISTIC REAL ESTATE INVESTMENT FUND www.mcalisterinv.com











This presentation is for discussion purposes only. It may include forward-looking statements related to the Fund's plans, beliefs, goals, etc., which involve certain risks and uncertainties discussed in the Confidential Private Placement Memorandum that could cause actual results to differ materially from the forward-looking statements. The Fund undertakes no obligation to revise or publicly release any revisions to such forward-looking statements.

While McAlister Investment Real Estate does not anticipate the need for additional capital contributions as part of the Fund, potential future additional capital contributions could be needed for partnership expenses, including but not limited to real estate taxes, operating costs, etc.

This presentation does not constitute an offer or solicitation in any jurisdiction to any person or entity. Before making an investment decision, a potential investor should read the Confidential Private Placement Memorandum, which contains a more complete description of the activities and risks associated with the Fund.

Investing in limited partnerships involves substantial risk of investment loss because many limited partnerships engage in leveraging and other speculative investment practices. Limited partnerships are not subject to the same regulatory requirements as mutual funds and are not required to provide periodic pricing or valuation information to investors. Limited partnerships can be highly illiquid. Limited partnerships may have complex tax structures and there may be delays in distributing important tax information. Limited partnerships typically charge significant fees. Past performance is no indication of future results, and investors assume responsibility for performance of all due diligence before investing. Investors are advised to review the Private Placement Memorandum and consult their own advisors regarding an investment in the Fund.



McAlister Investment Real Estate is offering:

- ➤ A \$50 million opportunistic private equity real estate investment fund, primarily focused on undeveloped or developing land parcels, located in Texas and Sunbelt growth states. Secondarily, the fund may purchase securitized notes, infuse capital, participate in joint ventures with developers, or respond to significantly discounted value opportunities.
- ➤ <u>Targeted gross Fund return of 18%+ IRR</u>, including an 8% preferred return. And, a 10% preferred return to the investors of the first \$5 Million of investment, or for any individual investment of \$2 Million or more.
- > Typical Investors: High net worth individuals, pension funds, mutual funds, family offices, foundations, endowments, and other institutions.
- > The Fund will consist of an **unleveraged** portfolio of real estate, enhancing the benefit of preservation of investor principal.
- > "Hands-on" fund managers with a combined 85+ years of successful, real estate investment, development, and operating experience.





McAlister Opportunity Fund 2012

➤ Size \$50 million

➤ Minimum Investment \$250,000

> GP Investment 1% minimum

Targeted Life of Fund 7 years

Acquisition Fee
1.0% of property purchase price

Management Fee
2% of aggregate capital commitments (during the

Investment Period).

After the Investment Period, the fee will be the lesser of 2% of aggregate capital commitments, or 2% of the appraised value of

assets of the Partnership.

Distributions

- First, the LP's receive return of Net Invested Capital and a Preferred Return of 8% (or 10% for investors of first \$5 Million, or investors of \$2 Million or more), from 99% of the distributable profits, then ...
- ➤ Second, 50% / 50% GP "catch-up" until GP has received an amount equal to 20% of aggregate amounts distributed to LP's, net of Invested Capital...
- > Then, 80% / 20% Split between LP and GP for the remaining Life of the Fund

Reporting

- Annual Appraisals
- Annual Audited Reports
- Quarterly Fund Updates
- Periodic Acquisitions Announcements
- K-1 Annual Reporting





McAlister Opportunity Fund 2012 is an unleveraged fund with a target of 18%+ gross annual IRR.

- ➤ The Fund's land investments will be in the geographical areas of active growth, directly in the path of development, and mature enough for development within a three to five year time frame. Land investments will primarily focus on high quality residential and retail tracts, available for opportunistic acquisition. Following acquisition of undeveloped parcels, the Fund may choose to enhance the value of the tracts through the formation of utility districts, drainage plans, flood plain / wetlands mitigation, access improvement and overall site planning.
- ➤ Other activities of the Fund may include buying well secured discounted mortgage notes, warehousing property for developers, and participating in land-related joint ventures with developers.
- ➤ Land purchases would generally be in the range of \$3 million to \$10 million. The principals' strong reputations and long-standing relationships with lenders, developer/owners, as well as the brokerage community, provide continual, active sources of suitable product.
- ➤ Over the years, the principals of McAlister Investments have enjoyed excellent results by selling assets on an "off-market", direct basis. Some transactions will, no doubt, occur in this way, particularly with land tracts. Acquisitions are always made with the "exit strategy" clearly in mind, and, in many cases, pre-arranged. Outside brokers may also be utilized to enhance market exposure of each asset. The properties may be sold as single assets or small portfolios, depending on which is in demand and most attractive to the development community at the time.





- ➤ The continued distress in the economy, real estate, and capital markets is creating **investment opportunities** which have not been seen since the RTC era in the late 1980's and early 1990's.
- > The **lack of liquidity** in the market, combined with continuing **loan maturities**, has created the "perfect storm" in many real estate markets in the United States.
- > The impairment of the capital markets, combined with the growth in certain real estate markets, is now creating unprecedented investment opportunities. Many of the best buying opportunities will be available only to those investors with funds immediately available. The mantra "cash is king" has never been more true than it is today.

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- The Fund's strategy and format will enable it to be prepared with available capital to move quickly and efficiently for the right transactions, especially those forcing a seller, facing lender or other pressure, to sell by a date-certain. Financial capability, transactional expertise, intensive due diligence processes, and the ability to close quickly, will enable the Fund to "buy the right deal at the right price".
- The investment strategy for the Fund is to generate **superior risk-adjusted returns** to its investors, while providing some protection from inflation. A **"fund"** format has been selected to execute the investment strategies, providing **diversification** in terms of property type, location and risk level. This approach spreads investor risk over multiple assets, and improves the return to the investor through increased purchasing power and improved economies of scale.
- As well as the potential for attractive total returns, **capital preservation** is a key element of the investment strategy. Acquisitions will be **unleveraged**, and acquisition choices will be heavily weighted towards those opportunities with an obvious **exit strategy** and **limited risk exposure**. McAlister believes that the next several years will provide exceptional opportunities to invest in opportunistic real estate properties and well secured notes.
- The hallmark of every McAlister Investment is the systematic and exhaustive **due diligence process** prior to acquisition. The McAlister Team approach involves input from outsourced lawyers, engineers, appraisers, environmental experts, and market analysts.





- McAlister Investment Real Estate is a real estate investment firm having focused principally on undeveloped land parcels in the Houston, DFW, Austin and San Antonio markets. Previously, Jim McAlister, Sr. formed McAlister Company in Houston in 1973 to acquire land parcels in the path of both single-family and multi-family residential, retail, and mixed use commercial growth in the greater Houston area as investments. In 2003, the company transitioned from forming individual partnerships for each investment, to forming discretionary real estate investment funds, acquiring multiple investment properties in order to achieve the benefits of diversification and cash flow to investors. McAlister sold his interest in the McAlister Company in 2008 to pursue other advantageous opportunities resulting from the real estate crisis, subsequently co-founding McAlister Investments. The McAlister Opportunity Fund 2012 will be the 7th in a series of discretionary real estate funds formed by Jim McAlister, Sr.
- The value of the transactions associated with the McAlister Company partnerships over the past 40+ years total over \$1 billion. The impressive performance of the partnerships through various economic cycles, reinforces the time-tested strategy of diversification, utilizing land as a tactical asset allocation.





Jim McAlister, Sr. - Principal

With Masters Degrees in both Engineering and Finance, **Jim McAlister**, **Sr.** and brings over 40 years successful real estate **experience** and **wisdom** to our investors. As Vice President of Real Estate Investments for Mitchell Energy, he was responsible for numerous real estate projects including the implementation of The Woodlands, TX, a master planned community north of Houston. That project, a 25,000 acre development when completed, will house more than 150 thousand people and have 90,000 jobs on site.

Hydie McAlister – Principal

Graduating from Texas Tech University with a BS in Arts and Sciences, **Hydie McAlister** began her real estate career in the Commercial Real Estate Division of Stewart Title Company. In 2002, Hydie joined the McAlister Company, organizing and operating the company's property management division, in addition to her other responsibilities. As a member of the property investment committee, Hydie was personally responsible for closing over \$50 million of the \$250 million in land transactions completed by the McAlister Company between 2002 and 2008, at which time she co-founded McAlister Investment Real Estate, bringing her significant experience in capital formation, asset selection, due diligence, and investor relations.



THE EXPERIENCED TEAM - CONTINUED

Paul Connor - Executive Vice President

Graduating from The University of Texas (B.S. Finance) and University of Houston Law Center (Doctorate of Jurisprudence), Paul will be responsible for sourcing properties and evaluating the investment potential. Additionally, he will oversee the due diligence and enhancement of all investments.

Prior to joining McAlister Investment Real Estate, Paul was Vice President of Acquisitions for Senterra Real Estate Group. Senterra is the successor company to Century Development, which developed Greenway Plaza and Allen Center in Houston. During his 11 year tenure, Senterra and its affiliates developed such projects as Villas Del Mar in Cabo, Mexico next to the Palmilla resort, and multiple commercial projects, including Park Place Motorcars dealerships. He oversaw the firm's real estate investment, financial structuring, and merger and acquisition activities throughout the United States.

Randy Garbs - Senior Vice President

A graduate of Houston Baptist University (B.S. Chemistry / Biology), and Houston Baptist University's Graduate School of Business (MBA), Randy is responsible for sourcing investment capital and overseeing compliance and investor relations.

Prior to joining the McAlister Investment Real Estate, Randy was Regional Vice President of Wells Real Estate Funds, a non-traded public Real Estate Investment Trust. During the 13 years term at Wells, the firm raised in excess of \$12 Billion.

Randy is registered with the Financial Industry Regulatory Authority as a General Securities Representative and Securities agent (Series 7 and 63).



THE EXPERIENCED TEAM - CONTINUED

Advisory Board

Stewart Morris, Jr. Vice Chairman, Stewart Information Services Corp., Stewart Title Company

David Feldman Chairman, Wincrest Ventures LP, retired

David JarvisHouston Director of Metrostudy

John Stacy Senior Vice President, BBVA Compass

Bruce Grover Principal, Ventana Development (Single family home developer)

Ewing King Partner, Read King Inc. (Retail operator, developer)

Dan Hill President, D.H. Hill Advisors, Inc. (Registered broker/dealer)



Fund No. 1 Portfolio Summary June 2003 - June 2012



		L	AND FUND	No. 1				
Fotal Contributions Fotal Distributions	\$19,642,356 \$23,142,804	100% 118%		outions from Expe			\$2,542,798 \$4,782,132 \$4,226	13% 24% 0%
Sales to Date	Acres	D Purchase)ate Sell	Pri Purchase	ce Sell	Hold Period/Mo.	Gross IRR	Cash Multiple
	63		Jan-06			31	15%	1.45
seltway 8 & Antoine		Jun-03		(\$2,300,000)	\$3,333,731			
tascocita tascocita	37.93 6.9	Nov-03 Nov-03	Mar-05 Jul-05	(\$3,664,149)	\$7,600,479 \$1,396,587	16 20	71% 55%	2.07 2.07
				(\$673,305)				
eague City	2	Nov-03	Nov-06	(\$553,077)	\$1,400,000	36	36%	2.53
lestheimer Lakes Sugarland	84.3	Oct-03	Feb-07	(\$2,300,000)	\$5,439,716	40	29%	2.37
eague City	24	Nov-03	Apr-07	(\$1,882,864)	\$4,766,084	41	31%	2.53
45 South of FM 1960 (JV 86%) (30. 1 ac.)	21.35	Jan-04	Nov-07	(\$1,789,562)	\$2,161,055	46	5%	1.21
lay Road & Wood Pine	1.31	Dec-03	May-08	(\$109,112)	\$256,786	53	21%	2.35
45 South of FM 1960 (JV 86%) (30. 1 ac.)	1.377	Jan-04	Dec-09	(\$115,447)	\$302,414	71	18%	2.62
			Subtotal	(\$13,387,516)	\$26,656,852			
Company (Operation / I O)	A 0****	D Purchase	ate Contract	Pri Purchase	ce Contract	Hold Period/Mo.	Gross IRR	Cash
Contract/Option/LOI	Acres	Purchase	Contract	Purchase	Contract	Period/IVIO.	IKK	Multiple
/ilson & Will Clayton - Contract	1.00	Dec-03	Sep-12	(87,286)	\$566,280	106	24%	6.49
/ilson & Will Clayton - LOI	5.28	Dec-03	Oct-12	(460,871)	\$574,992	107	3%	1.25
45 South of FM 1960 (JV 86%) - Contract	7.38	Jan-12	Oct-12	(618,487)	\$1,684,059	105	12%	2.72
			Subtotal	(\$1,166,644)	\$2,825,331			
		D	Pate	Pri	ce	Hold	Gross	Cash
Remaining Properties	Acres	Purchase	Projected Sale	Purchase	Appraisal	Period/Mo.	IRR	Multiple
filson & Will Clayton	1	Dec-03	Dec-12	(\$87,286)	\$348,480	109	17%	3.99
lay Road & Wood Pine	4.77	Dec-03	Dec-12	(\$397,112)	\$625,000	108	5%	1.57
lay Road & Wood Pine	1.84	Dec-03	Dec-12	(\$152,911)	\$240,000	108	5%	1.57
eague City	18.83	Sep-03	Dec-12	(\$1,558,446)	\$4,100,000	112	11%	2.63
Net of Estimated Fees and Expenses				(42.422.22)				
			Subtotal	(\$2,195,755)	\$5,313,480			



Fund No. 2 Portfolio Summary January 2004 - June 2012



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Total Contributions Total Distributions	\$31,331,642 \$11,071,980	100% 35%		outions from Expe		s*	\$248,515 \$23,277,420	1% 74%
					Cash Balanc		\$110,654	0%
			ate		ice	Hold	Gross	Cash
Sales to Date	Acres	Purchase	Sell	Purchase	Sell	Period/Mo.	IRR	Multiple
Seltway 8 & Antoine	8.27	Aug-04	Jan-06	(\$259,595)	\$376,269	18	29%	1.45
JS 290 & Hempstead Hwy. (JV 50%)	62.8	Sep-04	Oct-05	(\$3,809,719)	\$6,735,040	13	71%	1.43
Nest Lake Houston Pkwy.	91	Oct-04	Apr-06		\$2,222,550	17	50%	1.80
West Lake Houston Pkwy. Will Clayton and Wilson	6.99	Sep-04	Apr-06 Aug-07	(\$1,232,606) (\$525,856)	\$1,000,000	35	25%	1.90
-45 South of FM 1960 (JV 14%) (30. 1 ac.)	21.35	Jan-04	Nov-07	(\$293,426)	\$354,338	35 46	25% 5%	1.90
JS 290 & Hempstead Hwy. (JV 50%)	19.37	Oct-04	Nov-07	* * * * * * * * * * * * * * * * * * * *	\$1,687,558	46 37	13%	1.46
				(\$1,154,339)		37 42		2.18
US 59 and Rankin (40.82ac) -45 South of FM 1960 (JV 14%) (30. 1 ac.)	1.230 1.377	May-04 Jan-04	Dec-07 Dec-09	(\$165,912)	\$361,530 \$49,586	42 71	25% 18%	2.18 2.62
-45 South of FM 1960 (3V 14%) (30. 1 ac.)	1.377	Jan-04	Dec-09	(\$18,929)	\$49,566 	71	10%	2.62
			Subtotal	(\$7,460,382)	\$12,786,871			
		D	Pate	Pr	ice	Hold	Gross	Cash
Contract/Option/LOI	Acres	Purchase	Contract	Purchase	Contract	Period/Mo.	IRR	Multiple
-45 South of FM 1960 (JV 86%) - Contract	7.38	Jan-04	Oct-12	(\$101,410)	\$276,128	105	12%	2.72
			Subtotal	(\$101,410)	\$276,128			
		п	Pate	Pr	ice	Hold	Gross	Cash
Remaining Properties	Acres	Purchase	Projected Sale	Purchase	Appraisal	Period/Mo.	IRR	Multiple
eague City	17.97	Oct-04	Dec-12	(\$1,668,049)	\$2,740,000	99	6%	1.64
JS 59 and Rankin	94.20	Mar-04	Dec-12	(\$5,062,522)	\$6,150,000	105	2%	1.21
JS 59 and Rankin (42.24ac)	40.92	May-04	Dec-12	(\$1,103,455)	\$3,565,000	103	15%	3.23
JS 59 and Rankin	21.59	Mar-04	Dec-12	(\$1,910,359)	\$2,350,000	105	3%	1.23
Vest Lake Houston Pkwy. (JV 37.6%)	760.25	Nov-04	Dec-12	(4,549,644)	\$5,658,800	97	3%	1.24
FM 517 League City (JV 50%) (838ac)	800.39	Aug-04	Dec-12	(\$3,386,813)	\$5,400,000	100	6%	1.59
Net of Estimated Fees and Expenses								



Fund No. 3 Portfolio Summary August 2004 - June 2012



		L	AND FUND	No. 3				
Total Contributions Total Distributions	\$25,625,000 \$6,051,325	100% 24%		butions from Expe butions from Rem			\$0 \$20,266,770 \$251,292	0% 79% 1%
Sales to Date	Acres	D Purchase	ate Sell	Pr Purchase	ice Sell	Hold Period/Mo.	Gross IRR	Cash Multiple
US 290 & Hempstead Hwy. (JV 50%) US 290 & Hempstead Hwy. (JV 50%)	62.8 19.37	Sep-04 Oct-04	Oct-05 Nov-07	(\$3,809,719) (\$1,154,339)	\$6,735,040 \$1,687,558	13 37	71% 13%	1.77 1.46
			Subtotal	(\$4,964,058)	\$8,422,598			
Contract/Option/LOI	Acres	D Purchase	ate Contract	Pr Purchase	ice Contract	Hold Period/Mo.	Gross IRR	Cash Multiple
			Subtotal	\$0	\$0			
Remaining Properties	Acres	D Purchase	ate 9/12/2012	Pr Purchase	ice Appraisal	Hold 106	Gross IRR	Cash Multiple
Berdett Rd. & Meyer Rd. (JV 38.9%) FM 1314 in Montgomery County West Lake Houston Pkwy. (JV 62.4%) FM 517 League City (JV 50%) (838ac)	372.16 700.92 760.25 800.39	Jan-05 Oct-04 Nov-04 Aug-04	Dec-12 Dec-12 Dec-12 Dec-12	(\$2,209,146) (\$3,013,490) (\$7,549,636) (\$3,386,813)	\$2,477,433 \$5,250,000 \$9,391,200 \$5,400,000	96 99 97 100	1% 7% 3% 6%	1.12 1.74 1.24 1.59
*Net of Estimated Fees and Expenses			Subtotal	(\$16,159,085)	\$22,518,633			
June 30, 2012								



Fund No. 4 Portfolio Summary January 2005 - June 2012



Total Contributions Total Distributions	\$56,045,652 \$21,277,288	100% 38%		outions from Expe			\$697,500 \$35,360,685 \$103,436	1% 63% 0%
Sales to Date	Acres	D Purchase	oate Sell	Pri Purchase	ice Sell	Hold Period/Mo.	Gross IRR	Cash Multiple
JS 290 & Kickapoo Rd. Morton Rd. & Willamette Way (15.42)*	824.74 1.1483	Mar-06 May-06	Oct-07 Sep-10	(\$12,873,161) (\$133,229)	\$22,871,685 \$66,523	20 52	42% -15%	1.78 0.50
			Subtotal	(\$13,006,390)	\$22,938,208			
		D	Pate	Pri	ice	Hold	Gross	Cash
Contract/Option/LOI	Acres	Purchase	Contract	Purchase	Contract	Period/Mo.	IRR	Multiple
NW Corner Greenhouse Rd. & FM 529	1.75	Jan-06	Jul-12	(\$194,831)	\$775,000	78	24%	3.98
			Subtotal	(\$194,831)	\$775,000			
			ate	Pri		Hold	Gross	Cash
Remaining Properties	Acres	Purchase	9/12/2012	Purchase	Appraisal	106	IRR	Multiple
Berdett Rd. & Meyer Rd. (JV 61.1%)	372.16	Jan-05	Dec-12	(\$3,466,573)	\$3,887,567	96	1%	1.12
Meyer Road - Fort Bend County	130.58	Aug-05	Dec-12	(\$2,082,310)	\$2,175,000	88	1%	1.04
Caty Hockley Rd. South US 290	196.43	Aug-05	Dec-12	(\$2,254,268)	\$3,140,000	89	5%	1.39
Katy Hockley Rd. South US 290	1012.31	Aug-05	Dec-12	(\$12,454,584)	\$14,260,000	89	2%	1.14
louse Rd. South US 290	99.86	Aug-05	Dec-12	(\$1,497,885)	\$1,600,000	89	1%	1.07
Krosche Rd. & US 59	154.82	Nov-05	Dec-12	(\$3,566,558)	\$5,110,000	86	5%	1.43
W Corner Greenhouse Rd. FM 529	13.25	Jan-06	Dec-12	(\$1,475,146)	\$1,877,083	84	4%	1.27
M - 1467 Savannah (JV 60%)	1467	Apr-06	Dec-12	(\$4,154,291)	\$5,220,000	80	3%	1.26
Morton Rd. &Willametta Way (16.496)	15.3477	May-06	Dec-12	(\$1,780,680)	\$2,020,000	80	2%	1.13
Net of Estimated Fees and Expenses			Subtotal	(\$32,732,295)	\$39,289,650			



Fund No. 5 Portfolio Summary September 2006 - June 2012



Total Contributions Total Distributions	\$32,050,000 \$0	100% 0%		outions from Expe butions from Rem	•		\$0 \$26,509,500 \$417,595	0% 83% 1%
Sales to Date	Acres	Purchase	ate Sell	Pr Purchase	ice Sell	Hold Period/Mo.	Gross IRR	Cash Multiple
			Subtotal	\$0	\$0			
Contract/Option/LOI	Acres	D Purchase	ate Contract	Pr Purchase	ice Contract	Hold Period/Mo.	Gross IRR	Cash Multiple
			Subtotal	\$0	\$0			
Remaining Properties	Acres	D Purchase	ate Projected Sale	Pr Purchase	ice Appraisal	Hold Period/Mo.	Gross IRR	Cash Multiple
State Highway 242 and FM2090 Katy Hockley Cutoff and Stockdick Rd FM 2218 and Hand Road in Pleak, TX FM 2218 and Hand Road in Pleak, TX FM 2218 and Hand Road in Pleak, TX FM - 1462 Savannah (JV 40%)	1928 320 247 69.5 229.5 1467	Sep-06 Oct-06 Oct-06 Oct-06 Mar-07 Mar-07	Dec-12 Dec-12 Dec-12 Dec-12 Dec-12 Dec-12	(\$12,001,737) (\$4,721,464) (\$3,498,362) (\$1,025,626) (\$3,154,770) (\$2,769,527)	\$12,920,000 \$4,170,000 \$4,125,000 \$1,160,000 \$3,600,000 \$3,480,000	75 74 75 75 70 70	1% -2% 3% 2% 2% 4%	1.08 0.88 1.18 1.13 1.14 1.26



Fund No. 6 Portfolio Summary July 2007 - June 2012



Total Contributions Total Distributions	\$67,096,120 \$1,199,668	100% 1.8%		outions from Expe butions from Rem			\$0 \$60,984,033 \$1,781,855	0% 91% 3%
Sales to Date	Acres	D Purchase	ate Sell	Pr Purchase	ice Sell	Hold Period/Mo.	Gross IRR	Cash Multiple
SA) - Dancing Bear Ranch (223 Lots)	5 lots	Apr-09	Various	(\$121,289)	\$175,736	Various	104%	1.45
(Aus) - River Oaks Ranch (943ac)	7.02	Aug-08	Dec-09	(\$81,931)	\$85,363	16	3%	1.04
Hou) - FM 2100	5	Oct-07	Dec-10	(\$34,797)	\$92,500	38	36%	2.66
(SA) - Dancing Bear Ranch (223 lots) (Hou) - FM 2100	1 lot 71.89	Apr-09 Oct-07	Oct-11 Dec-11	(\$24,258)	\$50,000 \$807,800	30 50	33% 12%	2.06 1.61
HOU) - FWI 2100	71.89	Oct-07	Dec-11	(\$500,285)	\$807,800	50	12%	1.01
			Subtotal	(\$762,560)	\$1,211,399			
		D	ate	Pri	ice	Hold	Gross	Cash
Contract/Option/LOI	Acres	Purchase	Contract	Purchase	Contract	Period/Mo.	IRR	Multiple
			Subtotal	\$0	\$0			
Remaining Properties	Acres	D Purchase	ate		ice	Hold Period/Mo.	Gross IRR	Cash Multiple
Remaining Properties		Purchase	eate Projected Sale	Pr Purchase	ice Appraisal	Period/Mo.	IRR	Multiple
Hou) - Katy Hockley Rd SW of Hwy290	198.00	Purchase Jul-07	Projected Sale	Pr Purchase (\$2,971,400)	ice Appraisal \$2,825,000	Period/Mo.	-1%	Multiple 0.95
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac)	198.00 354.11	Jul-07 Oct-07	Projected Sale Dec-12 Dec-12	Pr Purchase (\$2,971,400) (\$2,464,389)	\$2,825,000 \$2,600,000	Period/Mo. 65 63	-1% 1%	0.95 1.06
Hou) - Kary Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx	198.00 354.11 107.00	Jul-07 Oct-07 Sep-07	Projected Sale Dec-12 Dec-12 Dec-12	Purchase (\$2,971,400) (\$2,464,389) (\$1,146,701)	\$2,825,000 \$2,600,000 \$1,290,000	Period/Mo. 65 63 63	-1% 1% 2%	0.95 1.06 1.12
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier	198.00 354.11 107.00 74.55	Jul-07 Oct-07 Sep-07 Feb-08	Projected Sale Dec-12 Dec-12 Dec-12 Dec-12 Dec-12	Prichase (\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635)	\$2,825,000 \$2,600,000 \$1,290,000 \$8,120,000	Period/Mo. 65 63 63 58	-1% 1% 2% 3%	0.95 1.06 1.12 1.16
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road	198.00 354.11 107.00 74.55 46.00	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08	Dec-12 Dec-12 Dec-12 Dec-12 Dec-12 Dec-12 Dec-12	Purchase (\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544)	\$2,825,000 \$2,600,000 \$1,290,000 \$8,120,000 \$5,015,000	Period/Mo. 65 63 63 58 56	-1% 1% 2% 3% 10%	0.95 1.06 1.12 1.16 1.56
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road Hou) - Beltway 8 & Tidwell	198.00 354.11 107.00 74.55 46.00 23.50	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08 Jun-08	Dec-12 Dec-12 Dec-12 Dec-12 Dec-12 Dec-12 Dec-12 Dec-12 Dec-12	(\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544) (\$2,337,123)	\$2,825,000 \$2,600,000 \$1,290,000 \$8,120,000 \$5,015,000 \$3,590,000	65 63 63 58 56 55	-1% 1% 2% 3% 10%	0.95 1.06 1.12 1.16 1.56 1.54
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road Hou) - Beltway 8 & Tidwell Hou) -Warren Ranch Rd.	198.00 354.11 107.00 74.55 46.00 23.50 408.50	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08 Jun-08 Jul-08	Dec-12	(\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544) (\$2,337,123) (\$5,214,894)	\$2,825,000 \$2,600,000 \$1,290,000 \$8,129,000 \$5,015,000 \$5,015,000 \$7,560,000	Period/Mo. 65 63 63 58 56 55 54	-1% 1% 2% 3% 10% 10% 9%	0.95 1.06 1.12 1.16 1.56 1.54
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road Hou) - Beltway 8 & Tidwell Hou) - Warren Ranch Rd. Aus) - River Oaks Ranch (943ac)	198.00 354.11 107.00 74.55 46.00 23.50 408.50 936.00	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08 Jun-08 Jul-08 Aug-08	Dec-12	Purchase (\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544) (\$2,337,123) (\$5,214,894) (\$10,924,152)	\$2,825,000 \$2,600,000 \$1,290,000 \$1,290,000 \$8,120,000 \$5,015,000 \$3,590,000 \$7,560,000 \$13,100,000	Period/Mo. 65 63 63 58 56 55 54 53	-1% -1% -2% -3% -10% -10% -9% -4%	0.95 1.06 1.12 1.16 1.56 1.54 1.45
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road Hou) - Beltway 8 & Tidwell Hou) - Warren Ranch Rd. Aus) - River Oaks Ranch (943ac) Hou) - Hwy 105, Conroe, TX	198.00 354.11 107.00 74.55 46.00 23.50 408.50 936.00 32.04	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08 Jun-08 Jul-08 Aug-08 Sep-08	Dec-12	(\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544) (\$2,337,123) (\$5,214,894) (\$10,924,152) (\$4,290,735)	\$2,825,000 \$2,600,000 \$1,290,000 \$8,120,000 \$5,015,000 \$7,560,000 \$13,100,000 \$4,885,000	Period/Mo. 65 63 63 58 56 55 54 53 52	-1% -1% -2% -3% -10% -10% -10% -10% -10% -10% -10% -10	0.95 1.06 1.12 1.16 1.56 1.54 1.45
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road Hou) - Beltway 8 & Tidwell Hou) - Warren Ranch Rd. Aus) - River Oaks Ranch (943ac) Hou) - Hwy 105, Conroe, TX SA) - Dancing Bear Ranch (acreage)	198.00 354.11 107.00 74.55 46.00 23.50 408.50 936.00 32.04 78.10	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08 Jul-08 Jul-08 Aug-08 Sep-08 Apr-09	Dec-12	(\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544) (\$2,337,123) (\$5,214,894) (\$10,924,152) (\$4,290,735) (\$590,500)	\$2,825,000 \$2,600,000 \$1,290,000 \$3,1290,000 \$5,015,000 \$5,015,000 \$7,560,000 \$13,100,000 \$4,885,000 \$780,000	9 Period/Mo. 65 63 63 58 56 55 54 53 52 45	-1% -1% -2% -3% -10% -10% -9% -4% -3% -8%	0.95 1.06 1.12 1.16 1.56 1.54 1.45 1.20 1.14
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road Hou) - Beltway 8 & Tidwell Hou) - Warren Ranch Rd. Aus) - River Oaks Ranch (943ac) Hou) - Hwy 105, Conroe, TX SA) - Dancing Bear Ranch (acreage) SA) - Dancing Bear Ranch (223 lots)	198.00 354.11 107.00 74.55 46.00 23.50 408.50 936.00 32.04 78.10 217 lots	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08 Jul-08 Jul-08 Aug-08 Sep-08 Apr-09 Apr-09	Dec-12	Prichase (\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544) (\$2,337,123) (\$5,214,894) (\$10,924,152) (\$4,290,735) (\$590,500) (\$5,263,953)	\$2,825,000 \$2,600,000 \$1,290,000 \$1,290,000 \$8,120,000 \$3,590,000 \$7,560,000 \$13,100,000 \$4,885,000 \$780,000	Period/Mo. 65 63 63 58 56 55 54 53 52 45	-1% -1% -1% -2% -3% -10% -10% -9% -4% -3% -8% -7%	Multiple 0.95 1.06 1.12 1.16 1.56 1.54 1.45 1.20 1.14 1.32 1.28
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road Hou) - Beltway 8 & Tidwell Hou) - Warren Ranch Rd. Aus) - River Oaks Ranch (943ac) Hou) - Hwy 105, Conroe, TX SA) - Dancing Bear Ranch (acreage) SA) - Dancing Bear Ranch (223 lots) Hou) - Hammel North Houston	198.00 354.11 107.00 74.55 46.00 23.50 408.50 936.00 32.04 78.10 217 lots 2.00	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08 Jul-08 Jul-08 Aug-08 Sep-08 Apr-09 Apr-09	Dec-12	(\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544) (\$2,337,123) (\$5,214,894) (\$10,924,152) (\$4,290,735) (\$590,500) (\$5,263,953) (\$4,31,244)	\$2,825,000 \$2,600,000 \$1,290,000 \$5,015,000 \$5,015,000 \$7,560,000 \$13,100,000 \$4,885,000 \$780,000 \$6,719,037 \$630,000	Period/Mo. 65 63 63 58 56 55 54 53 52 45 45 36	-1% -1% -1% -2% -3% -10% -10% -9% -4% -3% -8% -7% -13%	0.95 1.06 1.12 1.16 1.56 1.54 1.45 1.20 1.14 1.32 1.28
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road Hou) - Beltway 8 & Tidwell Hou) - Warren Ranch Rd. Aus) - River Oaks Ranch (943ac) Hou) - Hwy 105, Conroe, TX SA) - Dancing Bear Ranch (acreage) SA) - Dancing Bear Ranch (223 lots) Hou) - Hwy 105, Conroe, TX SA) - Dancing Bear Ranch (323 lots) Hou) - Bammel North Houston SA) - Binz-Englemen	198.00 354.11 107.00 74.55 46.00 23.50 408.50 936.00 32.04 78.10 217 lots 2.00 4.64	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08 Jun-08 Jul-08 Aug-08 Sep-08 Apr-09 Apr-09 Dec-09 May-10	Dec-12	(\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544) (\$2,337,123) (\$5,214,894) (\$10,924,152) (\$4,290,735) (\$590,500) (\$5,263,953) (\$431,244) (\$101,700)	\$2,825,000 \$2,600,000 \$1,290,000 \$3,1290,000 \$5,015,000 \$3,590,000 \$7,560,000 \$13,100,000 \$4,885,000 \$780,000 \$6,719,037 \$630,000 \$300,000	Period/Mo. 65 63 63 58 56 55 54 53 52 45 45 36 31	-1% -1% -2% -3% -10% -10% -9% -4% -3% -8% -7% -13% -51%	0.95 1.06 1.12 1.16 1.54 1.45 1.20 1.14 1.32 1.28 1.28
Hou) - Katy Hockley Rd SW of Hwy290 Hou) - FM 2100 (431ac) Aus) - Nameless Rd., Leander, Tx Hou) - US 290 & Kermier SA) - Babcock Road Hou) - Beltway 8 & Tidwell Hou) - Warren Ranch Rd. Aus) - River Oaks Ranch (943ac) Hou) - Hwy 105, Conroe, TX SA) - Dancing Bear Ranch (acreage) SA) - Dancing Bear Ranch (223 lots)	198.00 354.11 107.00 74.55 46.00 23.50 408.50 936.00 32.04 78.10 217 lots 2.00	Jul-07 Oct-07 Sep-07 Feb-08 Apr-08 Jul-08 Jul-08 Aug-08 Sep-08 Apr-09 Apr-09	Dec-12	(\$2,971,400) (\$2,464,389) (\$1,146,701) (\$6,981,635) (\$3,217,544) (\$2,337,123) (\$5,214,894) (\$10,924,152) (\$4,290,735) (\$590,500) (\$5,263,953) (\$4,31,244)	\$2,825,000 \$2,600,000 \$1,290,000 \$5,015,000 \$5,015,000 \$7,560,000 \$13,100,000 \$4,885,000 \$780,000 \$6,719,037 \$630,000	Period/Mo. 65 63 63 58 56 55 54 53 52 45 45 36	-1% -1% -1% -2% -3% -10% -10% -9% -4% -3% -8% -7% -13%	0.95 1.06 1.12 1.16 1.56 1.54 1.45 1.20 1.14 1.32 1.28



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